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Extended School Care 2022-2023

Ongoing Impact of Pandemic

- Many parents continue to work from home. As a result, enrollment is significantly lower than 2019-2020.
- There is a higher need for support for students – financially, social-emotionally, and behaviorally



Enrollment Comparison

| School Year | Enrollment FTE |
|-------------|----------------|
| 2019-2020 | 688 |
| 2021-2022 | 521 |
| 2022-2023 | 563 |

History of financial support

| School Year | # students | % of revenue |
|-------------|------------|--------------|
| 2017-2018 | 31 | 4% |
| 2018-2019 | 44 | 6% |
| 2019-2020 | 70 | 8% * |
| 2021-2022 | 79 | 14% |
| 2022-2023 | 112 | 19% |

* Changed to current model of 80% and 60% discounts



FY24 Forecast with no changes

| | |
|----------------------------|--------------------|
| AM & PM tuition | \$1,629,000 |
| Reduced Fee | (\$313,401) |
| Registration Fees | \$9,000 |
| Other fees | \$9,000 |
| Total Revenue | \$1,333,599 |
| Wages | \$1,154,000 |
| Health Insurance | \$131,610 |
| SELCO | \$50,000 |
| Supplies, Services, Snack | \$106,000 |
| Admin Expense | \$5,000 |
| Professional Development | \$5,000 |
| On-line payment processing | \$56,000 |
| Car allowance | \$2,700 |
| phone allowance | \$7,400 |
| Total Expense | \$1,517,710 |
| Net | (\$184,111) |



Current Reduced Fee Policy

Families who qualify for free lunch – 80% discount

Families who qualify for reduced lunch – 60% discount

| Schedule | Full Fee | 60% discount | 80% discount |
|-------------|----------|--------------|--------------|
| 5 days/week | \$344/mo | \$134/mo | \$67/mo |
| M,W,F | \$193/mo | \$77/mo | \$39/mo |
| Tu,Th | \$141/mo | \$56/mo | \$28/mo |

Cost per day

| Full Fee | 60% discount | 80% discount |
|----------|--------------|--------------|
| \$19.11 | \$7.40 | \$3.72 |



FY24 Budget Assumptions

- Enrollment holds steady
- Staff will receive an increase of 2.75%, in line with other district positions
 - Health insurance will increase 7%
 - Discretionary spending on supplies and activities will not increase
- Plan for a “cushion” of 3-4% of gross revenue

A tuition increase will be necessary, and three options and a recommendation will be presented.

FY 2024 Option A

No change to Reduced Fee
80% and 60% discounts

20% tuition increase would
be necessary to cover all
expenses

| | |
|----------------------------|--------------------|
| AM & PM tuition | \$1,955,719.00 |
| Reduced Fee | (\$371,587) |
| Registration Fees | \$9,000 |
| Other fees | \$9,000 |
| Total Revenue | \$1,602,132 |
| Wages | \$1,179,655 |
| Health Insurance | \$131,610 |
| SELCO | \$50,000 |
| Supplies, Services, Snack | \$106,000 |
| Admin Expense | \$5,000 |
| Professional Development | \$5,000 |
| On-line payment processing | \$56,000 |
| Car allowance | \$2,700 |
| phone allowance | \$7,400 |
| Total Expense | \$1,543,365 |
| Net | \$58,767 |
| | 3.67% |

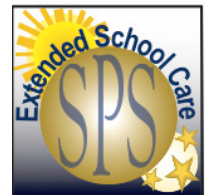


FY 2024 Option B (Recommended)

60% discount for Free lunch
40% discount for Reduced

13% tuition increase would
be necessary to cover all
expenses

| | |
|----------------------------|--------------------|
| AM & PM tuition | \$1,839,317 |
| Reduced Fee | (\$257,504) |
| Registration Fees | \$9,000 |
| Other fees | \$9,000 |
| Total Revenue | \$1,599,813 |
| Wages | \$1,179,655 |
| Health Insurance | \$131,610 |
| SELCO | \$50,000 |
| Supplies, Services, Snack | \$106,000 |
| Admin Expense | \$5,000 |
| Professional Development | \$5,000 |
| On-line payment processing | \$56,000 |
| Car allowance | \$2,700 |
| phone allowance | \$7,400 |
| Total Expense | \$1,543,365 |
| Net | \$56,448 |
| | 3.53% |



FY 2024 Option C

50% discount for Free lunch
30% discount for Reduced

10% tuition increase would
be necessary to cover all
expenses

| | |
|----------------------------|--------------------|
| AM & PM tuition | \$1,791,000 |
| Reduced Fee | (\$214,920) |
| Registration Fees | \$9,000 |
| Other fees | \$9,000 |
| Total Revenue | \$1,594,080 |
| Wages | \$1,179,655 |
| Health Insurance | \$131,610 |
| SELCO | \$50,000 |
| Supplies, Services, Snack | \$106,000 |
| Admin Expense | \$5,000 |
| Professional Development | \$5,000 |
| On-line payment processing | \$56,000 |
| Car allowance | \$2,700 |
| phone allowance | \$7,400 |
| Total Expense | \$1,543,365 |
| Profit | \$50,715 |
| | 3.18% |



Local Rate Comparison

See complete comparison of over 30 programs in written report

| Town/Program | Program Type | 2022-2023 monthly rate |
|------------------------|-------------------|------------------------------------|
| Westborough YMCA | Private | \$720 with transportation from SPS |
| Marlborough | Private in School | \$447 |
| Northborough | Public School | \$435 |
| Framingham | Public School | \$430 |
| Southborough | Public School | \$427 |
| Westborough | Public School | \$424 |
| SPS Option A – 20% inc | Public School | \$401 |
| SPS Option B - 13% inc | Public School | \$377 |
| SPS Option C- 10% inc | Public School | \$367 |
| Berlin-Boylston | Public School | \$315 |



Monthly tuition for each Option

| Option | Full rate | Reduced Lunch | Free lunch | discounts |
|----------------|--------------|---------------|-------------|----------------|
| Current | \$344 | \$134 | \$67 | 60% 80% |
| Option A | \$401 | \$160 | \$80 | 60% 80% |
| Option B | \$377 | \$226 | \$151 | 40% 60% |
| Option C | \$367 | \$257 | \$184 | 30% 50% |



Conclusion and Recommendation

Recommendations:

- 2.75% wage increase
- 13% tuition increase
- Change in discounts
 - Free lunch = 60% discount
 - Reduced lunch = 40% discount



QUESTIONS?

