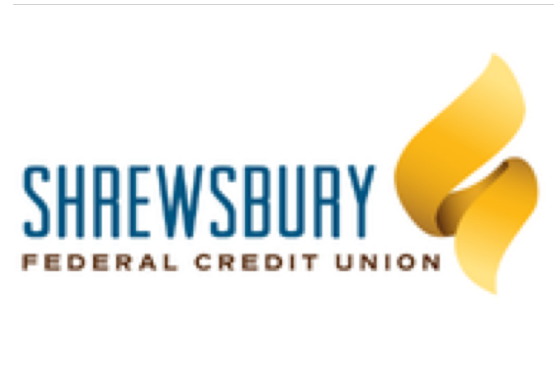


Shrewsbury Public Schools & Shrewsbury Federal Credit Union



**“Colonial Connections”
Potential Business Partnership**

Strategic Priorities



“The only thing that is constant is change.”

- Heraclitus, Greek Philosopher

“To prosper you can’t have a static strategy.”

- Jack Roche, CEO Hanover Insurance

“We require additional resources beyond a ‘status quo’ budget to achieve our Strategic Priorities and District Goals.”

- Joe Sawyer, Superintendent

Strategic Priority

Connected learning for a complex world

Strategic Goals:

- Build community partnerships with businesses, institutions, and individuals in order to increase access to experiential learning and career awareness and to enhance learning in the STEAM fields (science, technology, engineering, the arts, and mathematics)
- Provide opportunities that help students develop independence after graduation, including exposure to career choices

Strategic Priority

Connected learning for a complex world

District Goal:

- By June 2019, create at least one partnership with a business and at least one partnership with an institution of higher education, and identify how these partnerships will be expected to promote experiential learning and career awareness in the STEAM fields

Proposed Business Partnership

“Colonial Connections” program

- Partnership with Shrewsbury Federal Credit Union (SFCU), who would become the “signature sponsor” of the Colonial Connections program
- \$400,000 in contributions over five years
- Funding to be used to build capacity for connecting with businesses and institutions to advance “real world learning” opportunities for our students

Proposed Use of Sponsorship Funds

- Purchase of a van for student transportation to off-site learning opportunities
- Initial full funding for Assistant Superintendent for Community Partnerships & Well-Being and subsidies in future years (proposed last year but not funded)
- Support for Colonial Connections program events, speakers, materials, etc.

Fiscal Year	Contribution from SFCU	Use of funding
FY 2020	\$200,000	<ul style="list-style-type: none"> • Purchase van for Colonial Connections transportation of students to offsite, real-world learning opportunities (\$45,000) • Fund addition of Assistant Superintendent for Community Partnerships & Well-Being (\$145,000) • Colonial Connections activities (\$10,000) (e.g., career fair, learning project curriculum materials, career & parent night keynote speakers, etc.)
FY 2021	\$93,000	<ul style="list-style-type: none"> • Assistant Superintendent for Community Partnerships & Well-Being position offset (\$85,000) • Colonial Connections activities (\$8,000) (e.g., career fair, learning project curriculum materials, career & parent night keynote speakers, etc.)
FY 2022	\$57,000	<ul style="list-style-type: none"> • Assistant Superintendent for Community Partnerships & Well-Being position offset (\$50,000) • Colonial Connections activities (\$7,000)
FY 2023	\$33,000	<ul style="list-style-type: none"> • Assistant Superintendent for Community Partnerships & Well-Being position offset (\$30,000) • Colonial Connections activities (\$3,000)
FY 2024	\$17,000	<ul style="list-style-type: none"> • Assistant Superintendent for Community Partnerships & Well-Being position offset (\$15,000) • Colonial Connections activities (\$2,000)

Next Steps

- Review proposed Memorandum of Understanding
*Shrewsbury Federal Credit Union Board of Directors
voted in support of the partnership MOU on 2/26/19*
- Additional information provided regarding potential Colonial Connections programming, role of proposed Assistant Superintendent for Community Partnerships & Well-Being, and proposed cost/benefit of van
- School Committee vote on MOU on 3/13/19

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