

FY21 Food Service Operation: Fiscal Update

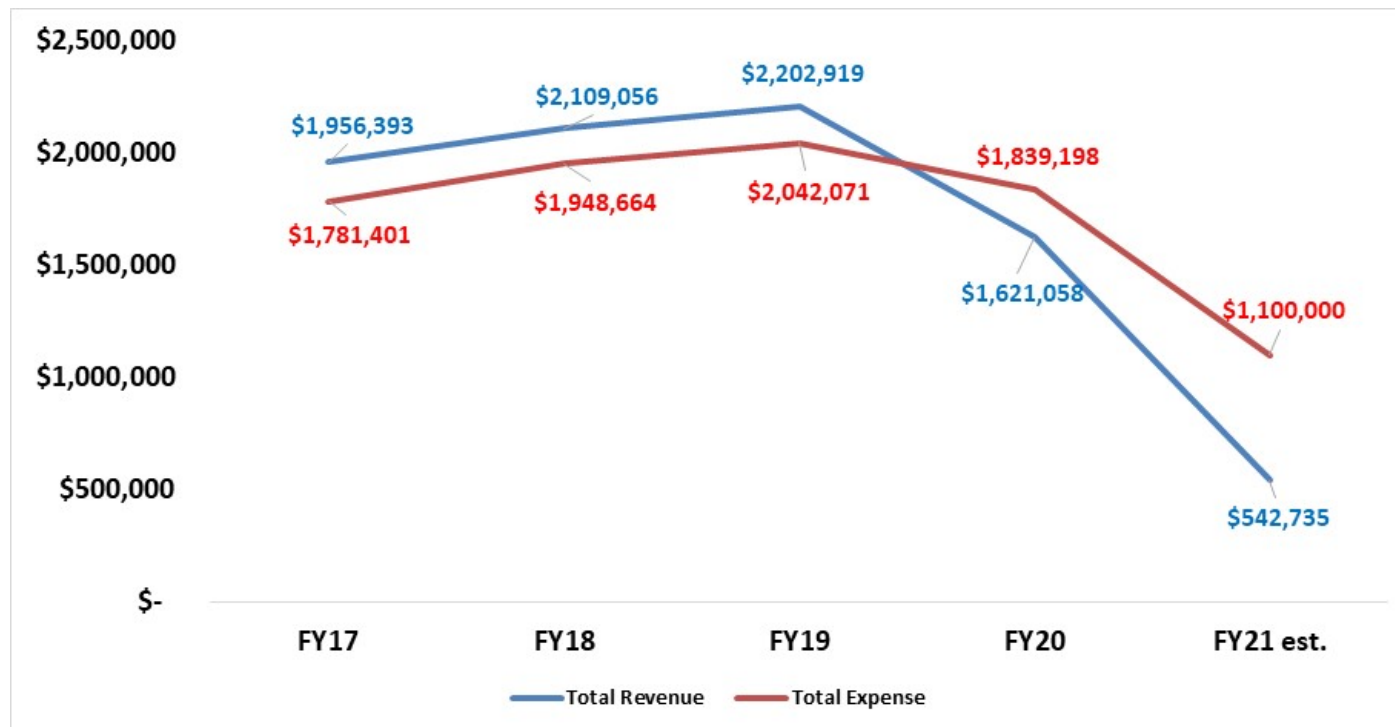
Patrick C. Collins

Asst. Superintendent for Finance and Operations

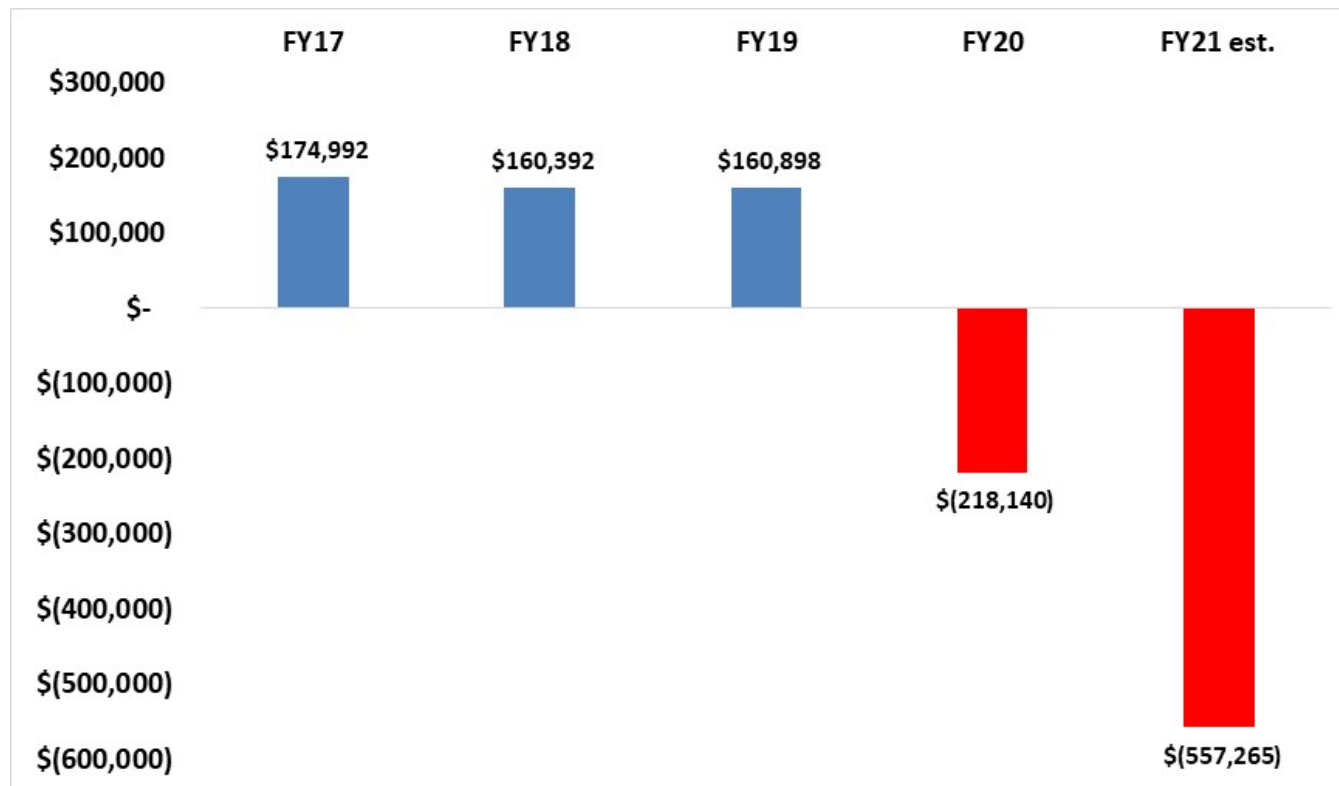
Topics

- Five Year Financial Overview
- Year to date meal claims data
- Potential adjustments
- Impact on General Fund Operating Budget

Five Year Revenue and Expense: History and Forecast



Five-Year Annual Gain [Loss] Results and Forecast



FY21 Revenue Estimating

Government reimbursement
per meal:

Breakfast = \$2.26

Lunch = \$3.64

	In-Person School days	Monthly Reim Revenue	Avg. Revenue/ Day	Notes
Actual September to November				
Sept	12	\$ 24,766	\$ 2,064	10 fewer In-Person days
Oct	20	\$ 65,519	\$ 3,276	
Nov	16	\$ 60,449	\$ 3,778	
December to June projected Using \$3,500 daily average				
Dec	16	\$ 56,000	\$ 3,500	
Jan	13	\$ 45,500	\$ 3,500	Incl. 5 Remote Days
Feb	15	\$ 52,500	\$ 3,500	
Mar	23	\$ 80,500	\$ 3,500	
Apr	17	\$ 59,500	\$ 3,500	
May	20	\$ 70,000	\$ 3,500	
Jun	13	\$ 45,500	\$ 3,500	
	165			
		Total Reim. Revenue	Estimating Models	
	165	\$ 560,235	Est.#1 Total Revenue	Maximum Revenue Est.
			Est.#2 Total Revenue	
	160	\$ 542,735	Revenue	If 5 more Remote Days
			Est.#3 Total Revenue	
	155	\$ 525,235	Revenue	If 10 more Remote Days

Reasons for Plummeting Revenues

- On any given day we have approximately 35% of the total enrolled students in school in the hybrid model which significantly reduces our participation
- No a la carte sales
- Kindergarten enrollment is down
- No adult meal sales

Covid Funding for Food Service Operations

- The \$1.39M Coronavirus Relief Fund Grant cannot be used to offset revenue losses
- MA DESE recently announced [12/11/2020] a \$5M targeted grant for school food service operations
 - Shrewsbury's allocation was \$10,909 and is being used to offset costs for "Grab & Go" packaging used as a result of Covid

Future Actions

- Potential reduction in staff work hours but realistically cannot cut much more and certainly no where what is needed to close the gap
 - For example, eliminating all work hours on Wednesdays would save approximately \$38K between mid January and end of school year
- We need to prepare for covering a loss in the range of \$500K if our operating circumstances do not change

Message to Parents and Students

- **TAKE THE FREE MEALS!!!**

- ALL students are eligible for the FREE meals
- By taking the meals you not only get a nutritious breakfast and lunch, you are **HELPING THE DISTRICT FINANCIALLY**

Message to Parents and Students

- Our drive through meal pick up program continues
- For remote students [Cohort D] or “hybrid students” [Cohort B and C] meals can be picked up at Shrewsbury High School on;
 - Tuesday and Thursday from 10am-11am

If you cannot pick up at these times and need meals please contact our Food Service Director, Beth Nichols at bnichols@shrewsbury.k12.ma.us or 508-841-8819